

II – B.Com	ORGANISATIONAL BEHAVIOUR	APYB401
SEMESTER - III		HRS/WEEK - 2
PAPER - IV		CREDIT - 2

#### UNIT – I

##### Introduction to Organisational Behaviour:

Organisation: Meaning – Definition – Features - Principles and process of Organisation. Organisation Behaviour: Meaning- Definition-Nature, Scopes and Models of Organisational Behaviour

#### UNIT – II

##### Perception and Learning:

Perception: Meaning – Definition - Perceptual process - Factors affecting perception - Techniques to improve perception - perception and its application in OB.

Learning: Meaning – Definition - Principles and Process of Learning.

#### UNIT – III

##### Group Behaviour:

Meaning - Group norms - Group cohesion - Group role - Inter-group behavior and Inter-group conflicts - stages of group development - Group decision making process.

#### UNIT – IV

##### Motivation-Applications:

Motivation-Application: Meaning - Definition of motivation - motivational selectivity - motivational tools – Incentives - Job Design - goal setting – Management by objectives (MBO).

#### UNIT – V

##### Organisational Conflicts:

Organisational Conflicts: Meaning – Definition – sources – types - aspects and process of conflicts - Conflict management and conflict management in India.

#### Text Book

Organisational Behaviour – S.S.Khanka – S.Chand Publications

#### References

1. Organisational Behaviour – L.M.Prasad – S.Chand Publications
2. Organisational Behaviour – Yogindra Singh and Mamta Pandey – AITBS Publications

**Theory Examination**

***Organizational Behaviour***

**Optional Paper**

**SECTION – A (25X1=25)**

- I. Choose the correct answer (10x1=10)
- II. Fill in the blanks (5x1=5)
- III. Match the following (5x1=5)
- IV. True or False (5x1=5)

**SECTION – B (5X4=20)**

Answer any **five out of Seven**

(Each question should have subdivisions with maximum of 2 marks)

**SECTION – C (3X10=30)**

Answer **All the questions (Either Or pattern)**

(One question from each unit)

(Each question should have sub divisions with maximum of 3 marks)