

II – B.Com	ORGANISATIONAL BEHAVIOUR	APYC301/ APYB401
SEMESTER - III		HRS/WEEK - 2
PAPER - IV		CREDIT - 2

#### UNIT – I

##### Introduction to Organisational Behaviour:

Organisation: Meaning – Definition – Features - Principles and process of Organisation. Organisation Behaviour: Meaning- Definition-Nature, Scopes and Models of Organisational Behaviour

#### UNIT – II

##### Perception and Learning:

Perception: Meaning – Definition - Perceptual process - Factors affecting perception - Techniques to improve perception - perception and its application in OB.

Learning: Meaning – Definition - Principles and Process of Learning.

#### UNIT – III

##### Group Behaviour:

Meaning - Group norms - Group cohesion - Group role - Inter-group behavior and Inter-group conflicts - stages of group development - Group decision making process.

#### UNIT – IV

##### Motivation-Applications:

Motivation-Application: Meaning - Definition of motivation - motivational selectivity - motivational tools – Incentives - Job Design - goal setting – Management by objectives (MBO).

#### UNIT – V

##### Organisational Conflicts:

Organisational Conflicts: Meaning – Definition – sources – types - aspects and process of conflicts - Conflict management and conflict management in India.

#### Text Book

Organisational Behaviour – S.S.Khanka – S.Chand Publications

#### References

1. Organisational Behaviour – L.M.Prasad – S.Chand Publications
2. Organisational Behaviour – Yogindra Singh and Mamta Pandey – AITBS Publications

**QUESTION PAPER PATTERN**

**ORGANISATIONAL BEHAVIOUR**

**SECTION- A (10x2=20 marks)**

**Answer All the Questions**

**SECTION-B (5x5=25 marks)**

Answer All the questions

(Either or pattern)

**SECTION-C (3x10=30 marks)**

**(Answer Three Questions)**