

**DEPARTMENT OF COMMERCE**  
**ST JOSEPH'S COLLEGE OF ARTS AND SCIENCE (AUTONOMOUS)**

**SUBJECT:** Small and Medium Enterprises Management

**SUBJECT CODE:** PCM808T

**STAFF INCHARGE:** MR.A.ALBERT RAVI

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**PART A**

1. Classify the Small and Medium Enterprises.
2. What are the objectives of SMEs?
3. Explain the characteristics of SMEs.
4. Explain the scope of the SMEs.
5. What are the problems faced by SMEs? Explain.
6. What is the need for Incentives and Subsidies ?
7. What are the role of Incentives and S ubsidies ?
8. Write a note on Backward Areas ?
9. Explain the steps taken by the Government to develop the Backward areas ?
10. Discuss about the Industrial Estates.
11. Explain the various types of Industrial Estates?
12. What do you understand by Industrial Resolution Policy ?
13. What are the resolutions passed in the IPR 1956 ?
14. Explain the main provisions of IDRA 1951.
15. Explain the main elements of Industrial Policy Resolution 1977.
16. Write a note on IPR 1948 ?
17. Write a note on Reservation Policy of SMEs ?
18. Explain about the licensing and trade policy of SMEs .
19. What are the recent initiatives taken by the Government to improve SMEs?
20. What is the need for Financial planning ?
21. Explain the classification of Financial needs .
22. What are the factors determining the capital structure? Explain .
23. How to control the Financial resources? Explain .
24. Discuss about the factoring .
25. Explain the various term loans available for SMEs.
26. Write a detailed note on venture Capital ?
27. What are the problems faced by SMEs? Explain.
28. What are the problems faced by SMEs in operational management and human resources development? Explain.
29. Explain the various types of export finance.
30. Write a note on export finance.
31. What are the financial problems faced by SMEs?
32. Explain the importance and need of Trade credit.

33. Explain the various importance and trade credit – Explain.
34. What are the advantages and disadvantages of Trade credits?
35. What are the types of Trade credit? Explain.
36. Explain the different types of Factoring.
37. What are the benefits of factoring?
38. What are the limitations of Factoring?
39. Explain the features of venture capital.
40. What are the types of Venture capital funding? Explain.
41. What is Capital Structure and Explain it needs ?
42. How to identify the Industrial Sickness? Explain.
43. Explain the symptoms of Industrial Sickness .

## **PART B**

1. Discuss in detail about the scope of SMEs.
2. Explain the role of SMEs in Economic Development.
3. Discuss in detail about the performance of Small Scale Sectors in India.
4. What are the Incentives and Subsidies provided by the State and Central Governments of India ?Discuss.
5. Discuss in detail the major Incentives and Subsidies available for SMEs in India.
6. Enumerate the problems faced by SMEs.
7. Discuss in detail about the Industrial Resolutions Policies .
8. Discuss in detailed about the role of Five Year Plans to the growth of SMEs.
9. Explain the tax benefits available to SMEs.
- 10.Explain the various classification of financial needs.
- 11.What are the various sources of finance for SMEs? Explain.
- 12.Explain the factors determining the Capital Structure.
- 13.Explain the controlling measures of financial resources for SMEs.
- 14.Discuss in Detail about the problems faced by the SMEs in India .
- 15.Explain the causes of Industrial sickness in India.
- 16.Suggest the corrective measures to overcome the Industrial Sickness.